



Certification Fees

BAR_O will provide an estimate of certification costs once the business location, gross income amount, certification scope, and size of operation is submitted to BAR_O.

The organic certification fee consists of three (3) parts:

- 1) The Application/ Renewal Fee
- 2) The Annual Gross Income Fee
- 3) The Inspection Fee

(If you are a new applicant and fall under the Annual Gross Income fee of \$50,000.00, please view our 2018 Start-up Package for Small Farms on pg. 3 of this document.)

☐ will be applying through the 2018 start-up Package rates.

1.) Application Fee: For first time applications for certification through BAR_O.

- New Producer/Handler\$250.00

The application fee is due when you submit your OSP and is a non-refundable fee.

Renewal Fee: For BAR_O clients renewing their certifications.

- Certified Producer/Handler applying for renewal.....\$100.00

Applicants submitting annual applications for renewal, must submit renewal applications by March 31st of the calendar year to which the certification applies. Renewal applications and fees received after March 31st will be considered late and subject to a \$250.00 late fee.

2.) Estimated Annual Income Fee

BARO certified operations pay an annual fee based on the gross sales of crop and livestock production operations or on the net sales (gross receipts less organic ingredient inputs) of organic handling and processing operations. These fees are used to offset the operating expenses of our non-profit organization and to support our mission of advancing organics through education and advocacy.

Income Fee Notes:

- Businesses with \$5,000.00 or less annual gross sales are exempt from the requirement to certify according to NOP Part 205 7CFR. However, you may still certify your operation with BAR-O if you wish. Please consider our "small-farm" package information on the second following page.
- The gross income fee is due upon submission of a new application and subject to verification during inspection. Income fees are refundable if you decide to withdraw your application prior to completion of the application process.
- Handlers/processors are assessed an income fee based on their **NET** sales (gross receipts less organic ingredient inputs). Please contact a BARO staff member for help calculating this fee if needed.

Please Use the Chart Below to Calculate Your Fee

Income from the Sale of Organic Products and Handling Services	Fee Amount
\$0.00 - \$5,000.00	\$0.00
\$5,000.00- \$10,000.00	\$300.00
\$10,001.00-\$20,000.00	\$350.00
\$20,001.00- \$50,000.00	\$500.00
\$50,001.00- \$100,000.00	\$700.00
\$100,001.00-\$200,000.00	\$850.00
\$200,001.00-\$300,000.00	\$1,250.00
\$301,000.00-\$400,000.00	\$1,500.00
\$400,001.00-\$500,000.00	\$1,750.00
\$500,001.00-\$600,000.00	\$2,100.00
\$600,001.00-\$700,000.00	\$2,450.00
\$700,001.00-\$1,000,000.00	\$3,500.00
\$1,000,001.00-\$1,500,000.00	\$4,050.00
\$1,500,001.00-\$2,000,000.00	\$4,975.00
\$2,000,001.00-\$2,500,000.00	\$5,250.00
\$2,500,001.00-\$3,000,000.00	\$5,975.00
\$3,000,001.00-\$3,500,000.00	\$6,965.00
\$3,500,001.00-\$4,000,000.00	\$7,960.00
\$4,000,001.00- \$5,500,000.00	\$10,450.00
\$5,500,001.00-\$10,000,000.00	\$17,650.00
\$10,000,001.00-\$25,000,000.00	\$22,500.00
\$25,000,001.00-\$50,000,000.00	\$25,000.00
\$50,000,001.00-\$75,000,000.00	\$30,000.00
\$75,000,001.00-\$100,000,000.00	\$33,000.00
\$100,000,001.00-\$125,000,000.00	\$36,250.00
\$125,000,001.00-\$150,000,000.00	\$37,500.00
\$150,000,000.00 >	\$39,950.00

Income Fee for Your Operation: \$ _____



Basin & Range Organics (BAR_O)

Attention Small Farms



Join Us, Go Organic!

Get Started in Organic Farming!

Ask us about all the other benefits of being in the National Organic Program (NOP)

Sign Up for the **BAR_O Small Farm Package** to get you started

- ⇒ very low cost to start and run until you get established.
- ⇒ Provides what you need to get certified.
- ⇒ Provides the what you need each year for maintaining compliance to the National Organic Program.



FACTS:

- ⇒ Certified Organic produce earns as much as 30% or more margin over conventionally produced food.
- ⇒ The demand for organic products is increasing annually – don't get left behind.
- ⇒ The Small Farm Program from **BAR_O** gets you on your way at tremendous cost savings.
- ⇒ Through the cost-share program , 75% of your cost to be in the NOP Program, up to **\$750**, is available for rebate.

Small Farm Start-Up Package

Package Includes:

Application	\$ 250
Annual Gross Income Fee (up to \$50,000 gross income per year)	\$ 350
On-Site Inspection	\$ 275
Travel Cost to your farm	\$ 140
Mileage charge (\$0.54.5/mile)	\$ 162

Total Value \$1,177

BAR_O Small Farm Start-Up Package – full price \$ 750 !!!

With the organic certification cost share program, your cost to get started can be as as low as \$187.50, now that's a deal.

Get Started Today – speak with BAR_O's certification staff and let's get started towards organic certification.



Web: www.Basinandrangoorganics.org

Phone: 775.857.8500 ext. 177